

1: What Is Personal Finance?

Unit 1 Theme: Understanding what personal finance is, building foundational concepts, and exploring the psychology behind financial decisions.
Standard: (VI. Financial Decision Making, FD-1)

Lesson Objective: You will learn what personal finance means and why it helps you get what you want in life. You will discover the five key areas of money management and see how the choices you make today affect your future.

5 Most Important Concepts About Personal Finance

1. **Personal finance is your money game plan.**

It helps you figure out what to do with your money so you can buy what you want and reach your goals.

2. **Money decisions happen every single day.**

Whether you're buying lunch, saving birthday money, or choosing a college, these choices add up over time.

3. **Starting early with money is like having a superpower.**

Small amounts saved now can become huge amounts later because your money grows on itself.

4. **Learning about money gives you control.**

When you understand how money works, you make better choices and avoid expensive mistakes.

5. **Your money connects to everything else in your life.**

How you handle money affects your stress, your relationships, your job choices, and your ability to help others.



Get ready to discover how small money moves today can create huge results in your future.

What Is Personal Finance? Your Money, Your Future, Your Choice

You make financial decisions every single day—even before you ever earn a paycheck. Choosing between a \$5 coffee or bringing lunch from home, deciding whether to save birthday money or spend it immediately, picking a college based partly on cost—these are all personal finance choices that shape your future.

Think about it: if you spend \$5 on coffee every school day, that's \$25 a week or \$900 for the school year. Put that same money in a savings account earning interest, and you'd have enough for a nice laptop or a down payment on a car. Every small choice creates a ripple effect in your financial future.

Understanding Personal Finance

Personal finance is how you manage your money to build the life you want. It covers everything from earning and spending to saving and investing. Think of it as your personal roadmap that guides every dollar toward your goals and priorities.

Whether you're managing a \$20 allowance, \$200 from a part-time job, or \$2,000 from summer work, the same principles apply. You're already practicing personal finance when you decide how much to spend on lunch, whether to split the cost of gas with friends, or how to save for something you really want.

Personal finance gives you control over your financial future. When you understand how money works, you can make informed choices that move you closer to your dreams instead of further away from them.



Every dollar you earn or spend is a decision that shapes your future. Personal finance helps you stay in control of those choices.

Why Personal Finance Matters More Than Ever

Your generation faces unique financial challenges that make these skills essential. College costs have risen dramatically, housing prices have increased, yet you also have more financial opportunities than any generation before you.

The timing of your financial decisions matters enormously. If you save just \$100 per month starting at age 18 and earn a 7% annual return, you'll have over \$1.3 million by retirement age. Wait until you're 28 to start, and you'll have less than \$700,000. That ten-year head start is worth over \$600,000.

Strong money management skills also reduce stress and increase your options. When you have an emergency fund and good spending habits, unexpected expenses don't become financial disasters. You sleep better knowing you can handle a car repair or medical bill without going

The earlier you learn how money works, the more freedom and choices you'll have later in life.

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into debt. Instead of taking any job that pays bills, you can pursue work you're passionate about. You can weather unexpected challenges and help others along the way. Financial stability gives you the freedom to make choices based on your values rather than just survival.

Key Components of Personal Financial Management

Personal finance has five main areas that work together to build your financial foundation.

Earning is how you bring money in through jobs, side hustles, investments, or other income sources. This includes developing skills that increase your value in the job market.

Spending involves making smart choices about where your money goes. This means learning to tell the difference between needs, wants, and wishes. Needs are things you must have to survive and function—like food, housing, transportation, and basic clothing. Wants are things that make life more enjoyable but aren't essential—like designer clothes, eating out frequently, or the latest gaming system. Wishes are expensive items you'd love to have someday but can wait for—like a luxury car or dream vacation. Understanding these differences helps you make better spending decisions and avoid impulse purchases that derail your goals.

Saving means setting aside money for short-term goals and emergencies. Financial experts recommend having three to six months of expenses saved for unexpected situations.

Investing puts your money to work in assets that can grow over time, like stocks, bonds, or real estate. This helps your money keep pace with inflation and build wealth for major goals. The key to investing success is compound interest—when your money earns money, and then that earned money also earns money over time. This creates a snowball effect that makes your wealth grow faster and faster as time goes on.



Understanding money gives you the power to start your own business, take smart risks, and build something of your own.

The five components don't work alone—they work together like pieces of a puzzle. Your earning provides the foundation. Smart spending keeps more money available for saving and investing. Saving creates your safety net and funds for future investments. Investing grows your wealth over time. Protecting keeps you from losing what you've built.

Protecting your financial well-being through insurance, avoiding scams, and understanding your consumer rights. This includes learning to spot financial fraud and identity theft.

Earning, spending, saving, investing, and protecting your money are all connected. Learn the system, and you stay in control.

What Is Personal Finance? Your Money, Your Future, Your Choice

Building Strong Money Habits

Track your spending for one month using an app or notebook. Write down every purchase to see where your money actually goes. Most people are surprised by what they discover—like spending \$150 a month on coffee or \$80 on subscription services they barely use.

Set up automatic savings so a portion of every paycheck goes directly into savings before you spend money elsewhere. Even \$25 per week builds powerful habits and real money over time. This “pay yourself first” approach ensures you save consistently without relying on willpower alone.

Use credit cards wisely if you choose to get one. Pay the full balance each month and never charge more than you can pay back immediately. This builds good credit history for future loans and major purchases. Good credit can save you thousands of dollars and open doors to better apartments, car loans, and even job opportunities.

Real-World Applications for Your Career and Life

Personal finance knowledge directly impacts your opportunities and choices. When you manage money well, you can take calculated risks like starting a business, moving for better opportunities, or pursuing additional education. You'll understand employee benefits when comparing job offers, make smarter decisions about major purchases, and have the confidence to negotiate better deals.

Your financial skills also strengthen your relationships. You can contribute fairly when going out with friends, help family members during tough times, and avoid the stress that money problems create in partnerships. When you understand how to handle money, you're less likely to argue about finances and more likely to

work together toward shared goals.

Most importantly, strong financial skills give you options—you can pursue meaningful work instead of just taking any job, and you'll have

the resources to help others and support causes you care about.

Personal finance isn't about restricting your life—it's about designing the life you want and having the tools to make it happen. The habits you build now will serve you for decades, giving you the confidence to turn your dreams into reality.



When you manage money well, you create options—whether that's launching a business, changing careers, or chasing a goal that matters to you.

Best Way to Start Managing Your Money (Right Now)

- **Track every dollar for 30 days** — awareness comes before control.
- **Save first, spend second** — even \$25 a week builds real momentum.
- **Separate needs from wants** — this one skill prevents most money problems.
- **Start early, stay consistent** — time matters more than the amount.

1: What Is Personal Finance? - Guided Notes

Three Most Important Concepts

Identify and explain the *three most important topics* you learned from the article.

Concept 1: _____

Concept 2: _____

Concept 3: _____

Main Concept Overview

Word Bank: options, compound, manage, protecting, control

Personal finance is how you _____ your money to build the life you want. It gives you _____ over your financial future and helps you make informed choices. The five main components work together: earning, spending, saving, investing, and _____ your financial well-being. Starting early with good money habits creates huge advantages because of _____ interest. Strong financial skills reduce stress and increase your _____ in life.

Matching Section

Match each term to its correct description:

_____ Earning	A. Putting money to work in assets that grow over time
_____ Spending	B. How you bring money in through jobs or income sources
_____ Saving	C. Making smart choices about where your money goes
_____ Investing	D. Setting aside money for goals and emergencies
_____ Protecting	E. Avoiding scams and understanding consumer rights

True/False Questions

1. _____ Personal finance only matters after you graduate and get a full-time job.
2. _____ Starting to save at age 18 versus age 28 can result in hundreds of thousands of dollars difference by retirement.
3. _____ The five components of personal finance work independently from each other.
4. _____ Tracking your spending for one month can help you discover where your money actually goes.
5. _____ Personal finance is mainly about restricting what you can buy and do.

1: What Is Personal Finance? - Guided Notes Continued

Fill in the Table

Complete this table showing the potential long-term impact of starting to save early:

Starting Age	Monthly Savings	Total at Retirement
18		
23		
28		

Application Questions

1. Explain how understanding personal finance could help you make better decisions about choosing a college or career path.

2. Describe three specific ways that building good money habits now could benefit your future relationships and life choices.

1.

2.

3.

1: What Is Personal Finance? - Hypotheticals

Scenario 1: The First Job Paycheck

You just got your first part-time job at a local store making \$200 every two weeks. Your friends who also have jobs spend most of their paychecks on clothes, food, and entertainment. You want to fit in, but you also know college is expensive and your family can't pay for everything.

- Questions:
- A. What money management tips from the article could help you handle your paychecks?
 - B. How might spending versus saving your job money affect your college options?
 - C. What's one way you could enjoy some money now while still saving for the future?

Scenario 2: The College Choice Dilemma

Your dream college costs \$25,000 per year, but your state university costs \$12,000 per year. Both have good programs for what you want to study. Your parents can help with \$8,000 per year total. The difference would come from student loans that you'd have to pay back after graduation.

- Questions:
- A. Besides just the price, what other money factors should you think about when choosing?
 - B. How might your student loan payments affect your life after college?
 - C. What information would help you make the best financial decision about college?

1: What Is Personal Finance? - Data Analysis

Real-World Data Snapshot - Personal Finance Impact

Average Net Worth by Age Group (2024)		
Age Group	Average Net Worth	Median Net Worth
18–24	\$112,000	\$10,200
25–29	\$120,000	\$31,500
30–34	\$258,000	\$88,600
*Source: Federal Reserve Survey of Consumer Finances, 2024		

Analysis Questions

1. **What pattern do you see?** As people get older, what happens to their net worth (total money and assets minus debts)? Why do you think this happens?

2. **Big difference in numbers:** Why is the average net worth so much higher than the median (middle) net worth for each age group? What does this tell you about how wealth is spread out?

3. **Making connections:** Using what you learned about compound interest and starting early, explain why the jump from age 25-29 to 30-34 is so large.

Real-World Connection

Looking at this data and thinking about what you learned in the article, what are three specific things you could start doing this year to put yourself ahead of most people your age financially? Think about the five parts of personal finance when you answer.

1: What Is Personal Finance? - Reflection Questions

1

What's one big thing you want to buy or do in the next few years, and how do your current spending habits help or hurt that goal?

Think about something you really want - maybe a car, college, a trip, or starting your own business. Look at how you spend money now and whether those choices move you closer or further from what you want.

2

How do the adults in your life handle money, and what do you want to copy or do differently?

Watch how your parents, relatives, or other adults make money decisions. What habits do you think work well? What would you change when you're managing your own money?

3

How might being good with money change what job you choose or what risks you're willing to take?

Consider how having money skills and savings might make you braver about starting a business, changing careers, or following your dreams instead of just taking any job that pays.

1: What Is Personal Finance? - Vocabulary

TERM	DEFINITION
Compound Interest	
Earning	
Emergency Fund	
Investing	
Needs vs Wants	
Options	
Personal Finance	
Protecting	
Saving	
Spending	

What Is Personal Finance?

O P N T F T T G E E N B A N I I O M G G U P O R
W A Y T R V D J N R A R F Y Q P R H R E T Q G L
O O T Z C Y X E H T W R B E A M T C X T M P G P
I E F J V K H B E E R O N Q P R O T E C T I N G
V I B O W Z Z C H B M F N I A R G J K H G X B O
X N V V B G R S Q L V E S S N T C P M M F B K X
Q V Z E C K C D J N L H R C F G A T N F Z U N G
V E B F U I P K Z Q Q E P G V H S G A A D E T E
I S A L E J I F O S N Z E L E M O F H C C R I M
A T Y J S I J O F A U Y R J V N Y P A X F M J G
I I J M P G W Q G N N A S Z F Q C L B Q D R J M
E N K O E I Y A N B G A O N Q M T Y G Y B O S D
W G U T N J R P A A E P N E H S F Y F Z M Q A Z
H P N D D S C O N L M U A E K O U Z K U W J V G
C I Q I I G N M Q I E S L D B B F U G P N L I S
W Z D I N O P T I O N S F S P N A P D Y R D N A
U X F G G N Y R Q E X V I W K J C B W E K H G T
D S L V L U M G A B W R N A E O M H Y J Q M H H
F W V A Z L S X N O W R A N L D J V C Y N R L A
A D C V R W S O D N V Q N T U U N C A O K C L C
D L D A K L Q Q F S U T C S S E R W O I S B K L
S P N W O C Z G G Y B N E E D S V S W A N T S N
O N Q A T I R K I K Z Q O U U T B E Q M G L A S
L C O M P O U N D I N T E R E S T C Q B W P M M

- Compound Interest
- Earning
- Emergency Fund
- Investing
- Needs vs Wants
- Options
- Personal Finance
- Protecting
- Saving
- Spending

What Is Personal Finance?

Across

5. Keeping your money and financial information safe from scams, fraud, and unexpected losses through insurance and smart choices.

6. Needs are things you must have to survive and function (food, shelter, transportation), while wants are things that make life more enjoyable but aren't essential. ____ vs ____

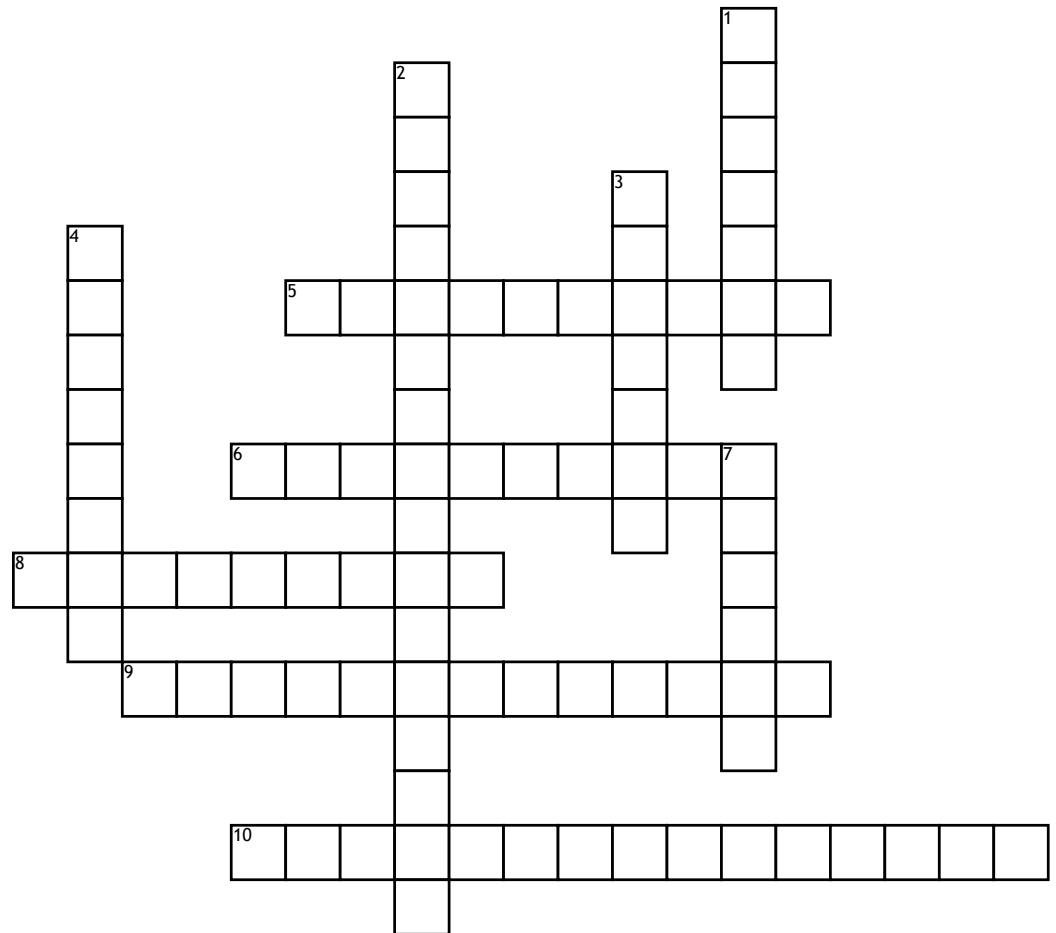
8. Putting your money to work in things like stocks or bonds that can grow in value over time to build wealth for big future goals.

9. Money set aside for unexpected expenses like car repairs or medical bills, usually enough to cover 3-6 months of your basic expenses. (Two words)

10. How you manage your money and make financial decisions to build the life you want and reach your goals. (Two words)

Down

1. Bringing money in through jobs, side hustles, or other income sources to pay for what you need and want.



2. When your saved money earns money, and then that earned money also earns money, creating a snowball effect that makes your wealth grow faster over time. (Two words)

3. The choices and opportunities available to you, which increase when you manage money well and decrease when you struggle financially.

4. Making smart choices about where your money goes and what you buy with it.

7. Setting aside money for future goals and emergencies instead of spending everything you earn right away.